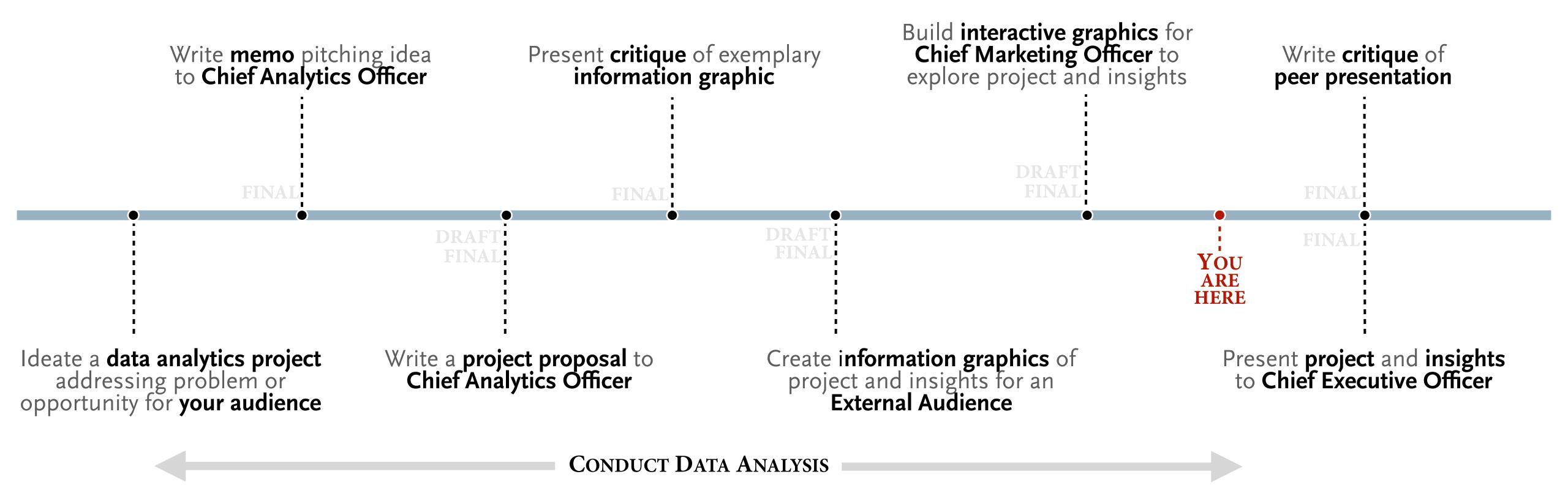
# Storytelling with data

12 Interactive documents and multimodal communication

#### course overview, main course deliverables

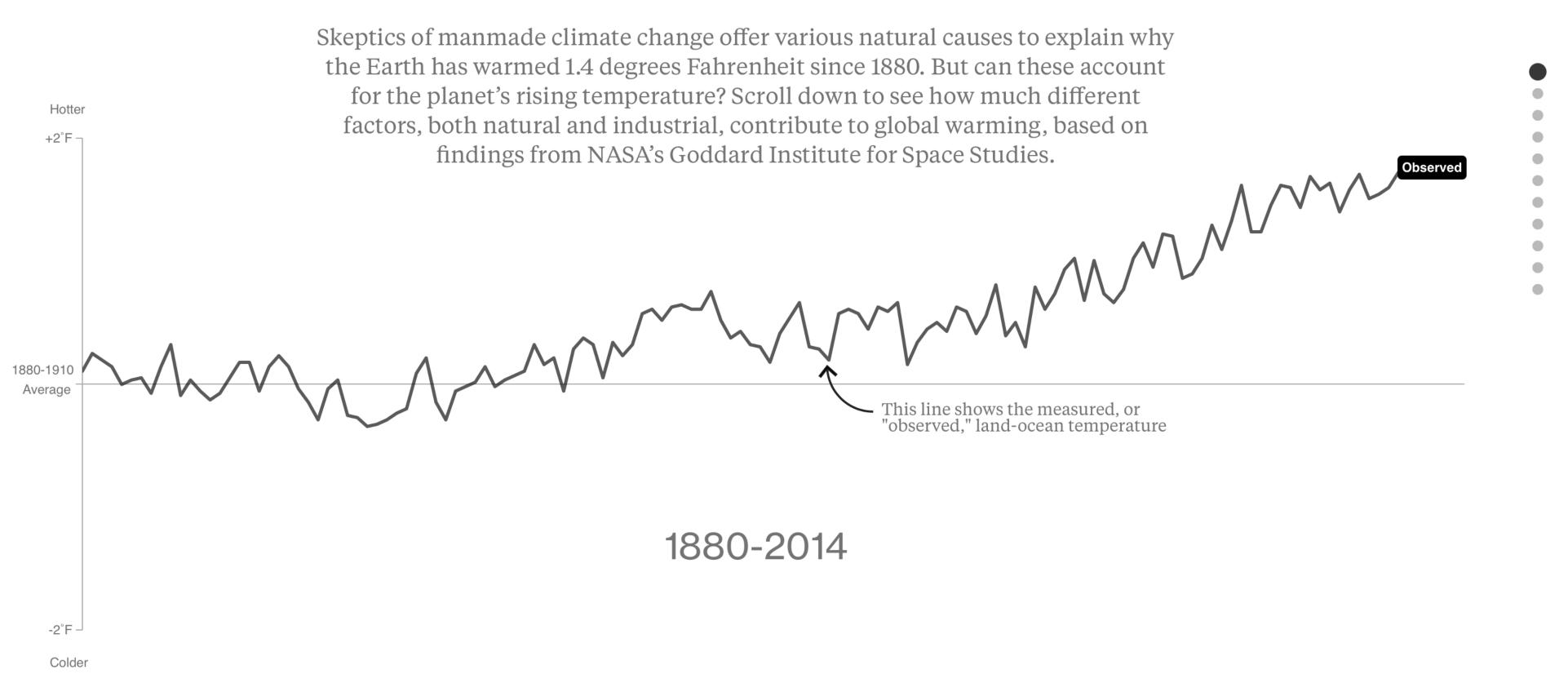


interactive communication, a "scrollytelling" layout

#### scrollytelling, an example — notice when and how information is presented to the audience

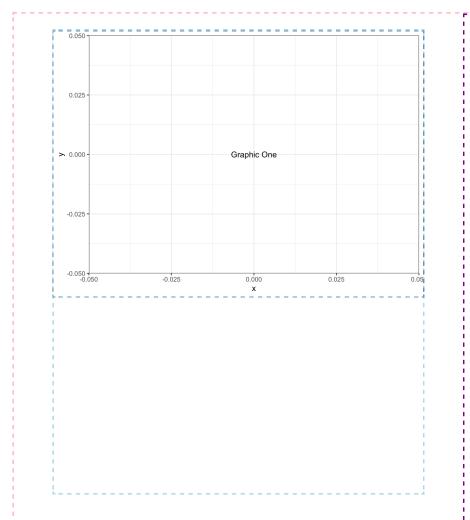
#### What's Really Warming the World?

By Eric Roston 🔰 and Blacki Migliozzi 💆 | June 24, 2015



#### **Minimal Scrollytelling Example**

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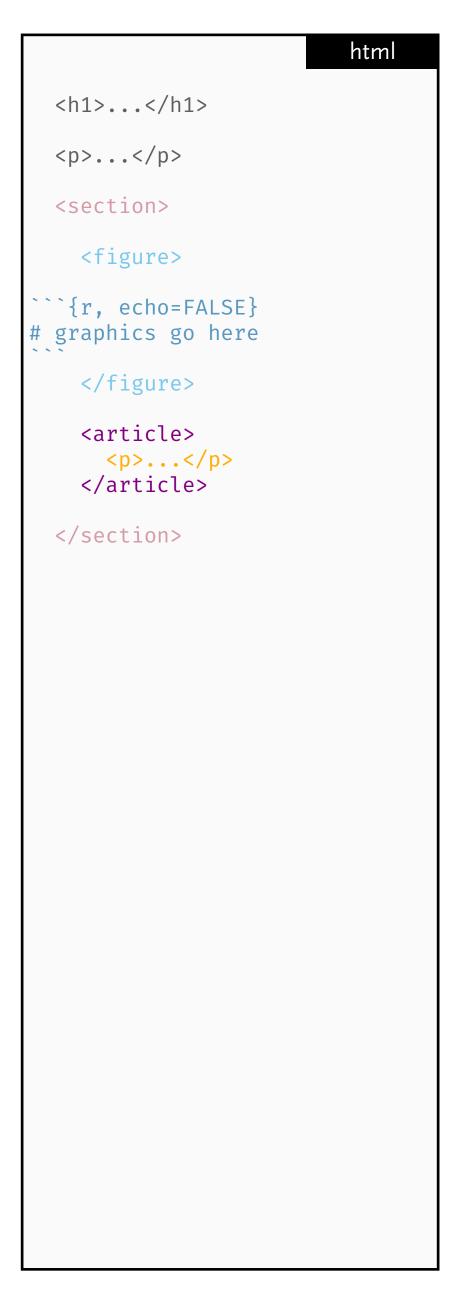


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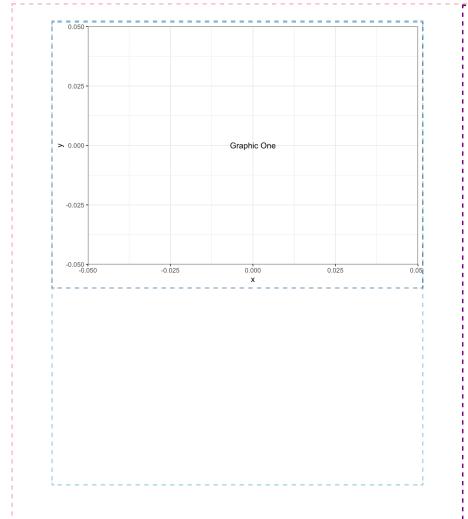
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#### **Minimal Scrollytelling Example**

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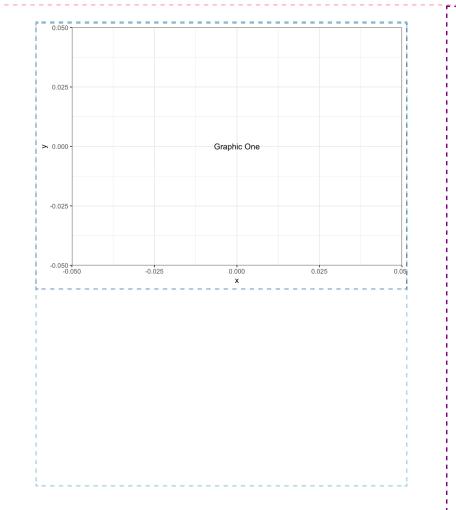
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```
CSS
<style>
section {
 display: flex;
 flex-direction: row;
 margin-top: 1rem;
 margin-bottom: 5rem;
section > * {
 flex: 1;
article {
 padding: 0 1rem;
article p {
 font-size: 0.8rem;
 line-height: 1.4;
article p:not(:last-of-type) {
   min-height: 20vh;
article p:last-of-type {
   min-height: 50vh;
figure {
 display: flex;
 align-items: start;
 justify-content: center;
 height: 30rem;
  top: 5rem;
  position: sticky;
 max-width: 100%;
 object-fit: contain;
</style>
```

```
html
 <h1>...</h1>
 ...
 <section>
  <figure>
 ``{r, echo=FALSE}
# graphics go here
   </figure>
   <article>
    ...
   </article>
 </section>
```

#### **Minimal Scrollytelling Example**

This is a paragraph outside the scrollytelling sections. Lorem ipsum dolor sit amet, consectetur adipiscing elit. Donec interdum tellus felis, at lobortis orci sollicitudin ac. Donec lobortis sapien ac posuere faucibus. Mauris lectus neque, pretium non volutpat eget, vestibulum at magna. In sollicitudin augue nunc, non bibendum augue ornare quis.



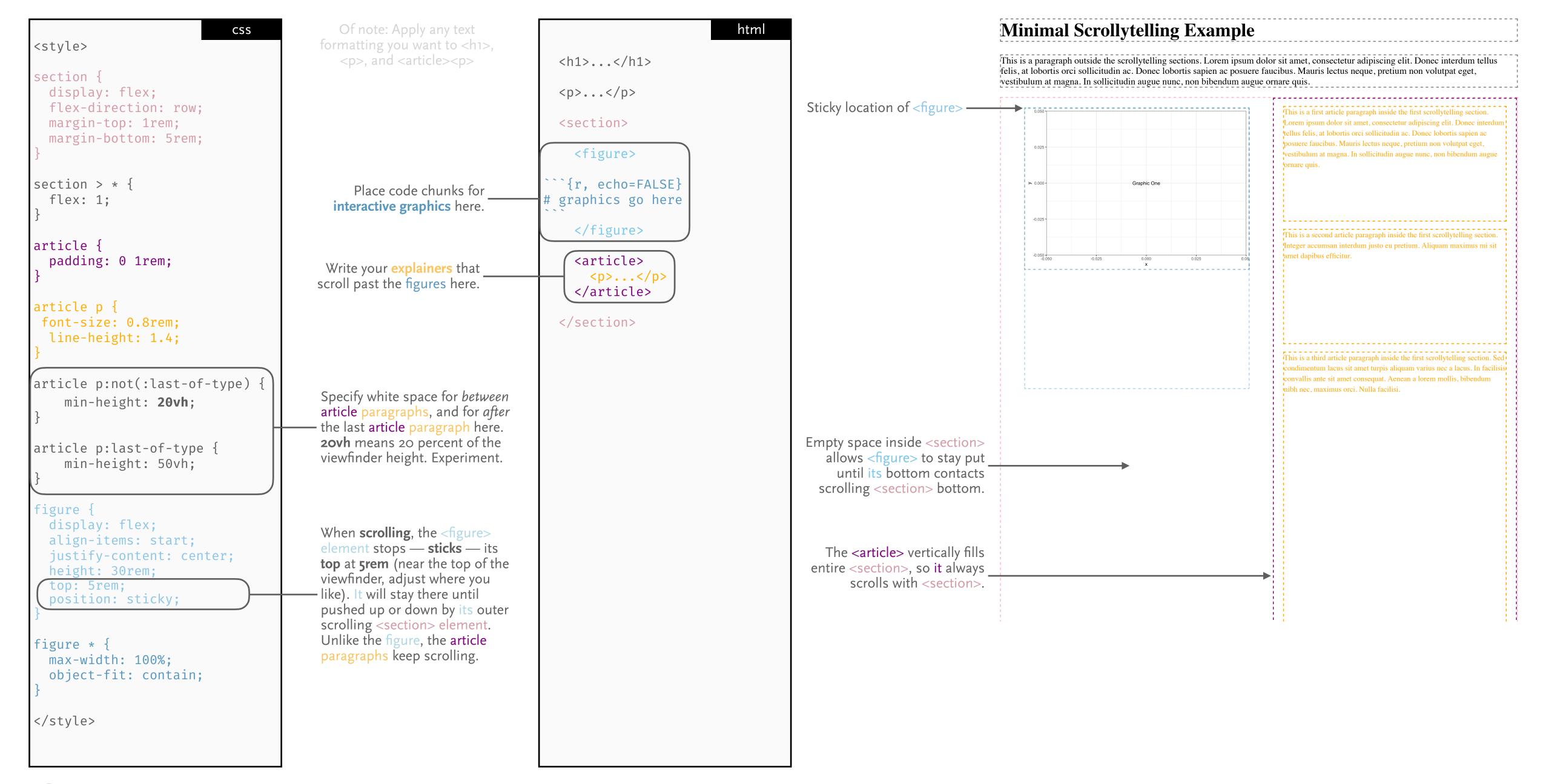
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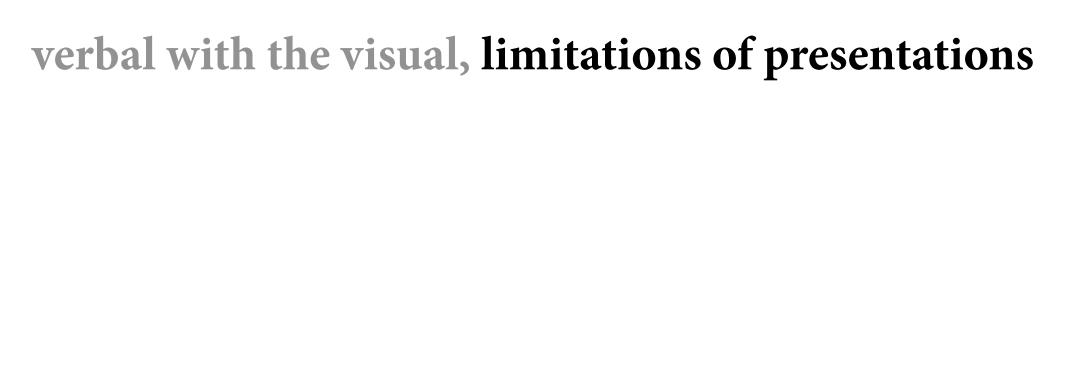
verbal with the visual — limitations and advantages

PowerPoint, compared to other common presentation tools, **reduces the analytical quality** of serious presentations of evidence.

This is especially the case for the PowerPoint ready-made templates, which corrupt statistical reasoning, and often weaken verbal and spatial thinking.

— Tufte, 2006





Powerpoint can have low resolution and it

encourages



not

spatial
spatial
spatial
spatial
spatial
spatial

review.

Information separated. in. time. makes it difficult to understand context and evaluate relationships.

# verbal with the visual, addressing limitations

show comparisons adjacent in space

Thing 1

Thing 2

# verbal with the visual, addressing limitations

show comparisons adjacent in space

increase data-ink on slides too, within reason

#### verbal with the visual, addressing limitations

show comparisons adjacent in space

one alternate approach, document & discussion

increase data-ink on slides too, within reason

#### verbal with the visual, advantages of presentations

show comparisons adjacent in space

one alternate approach, document & discussion

increase data-ink on slides too, within reason consider advantages of sequential presentation

#### verbal with the visual, advantages of presentations

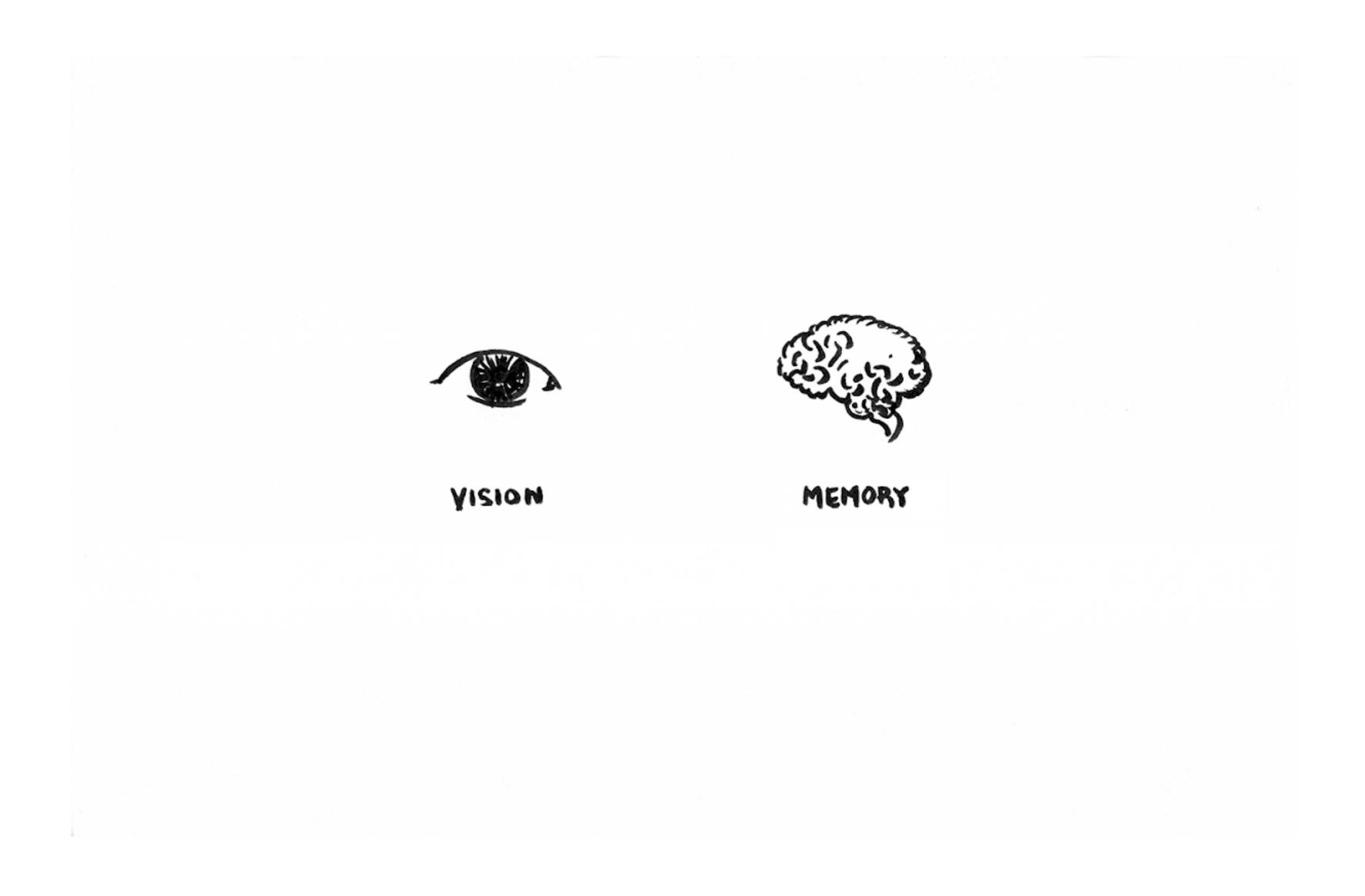
show comparisons adjacent in space

one alternate approach, document & discussion

increase data-ink on slides too, within reason consider advantages of sequential presentation

We control when our audience receives information!

# verbal with the visual, advantages of presentations



# GRAPHIC DESIGN "" WE USE OF SPACE TO CONTROL TIME

— Borbara de Wilde

 $\begin{array}{c} & \text{data} \\ \text{verbal with the} & \checkmark \text{ visual} \end{array}$ 

verbal with the (data) visual

# temporal layering of spatial comparisons

example



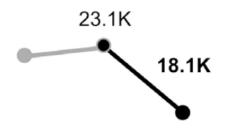
Total units sold

22.5K

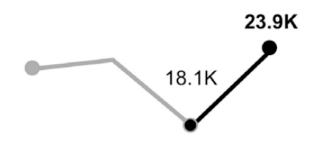




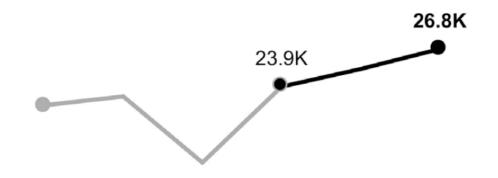








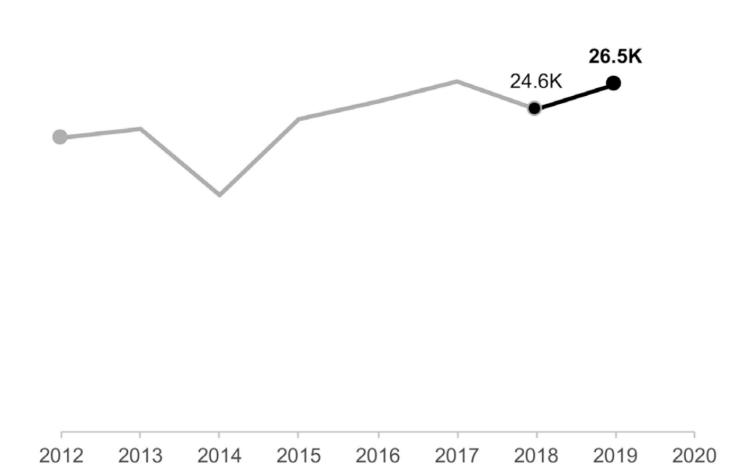






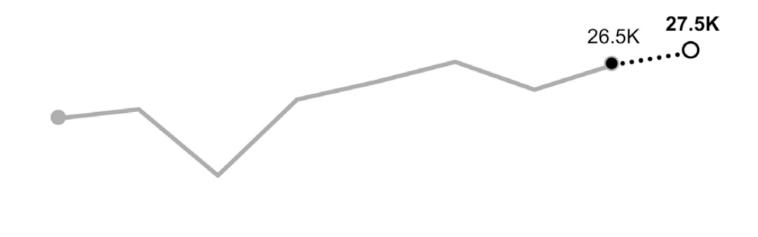
#### Total units sold

FISCAL YEAR



PROJECTED



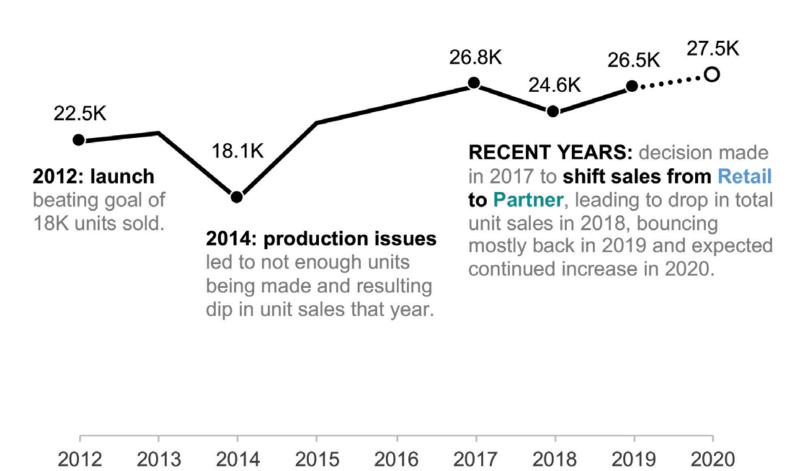




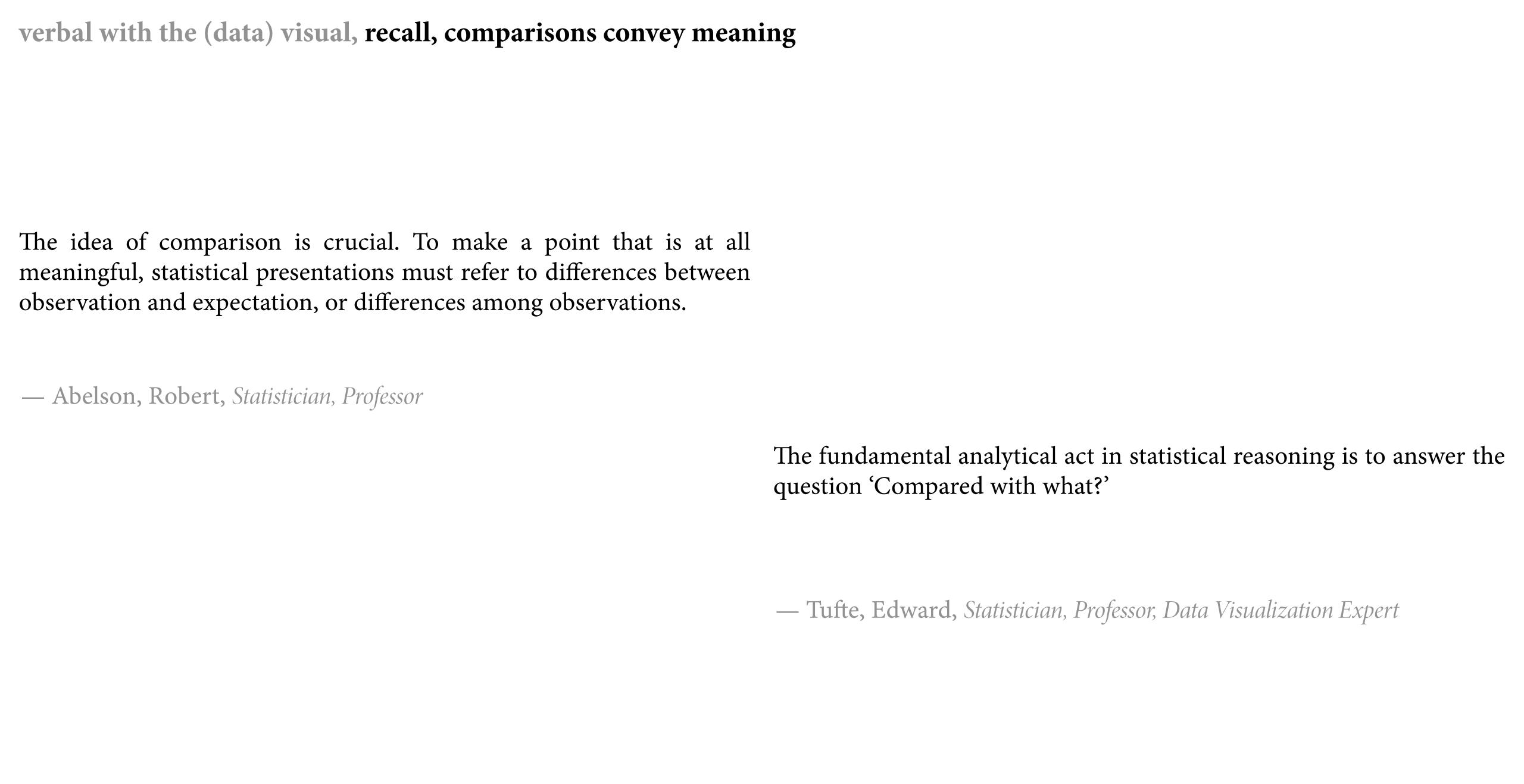
#### verbal with the (data) visual, example — possible stand-alone version

#### Total units sold

FISCAL YEAR



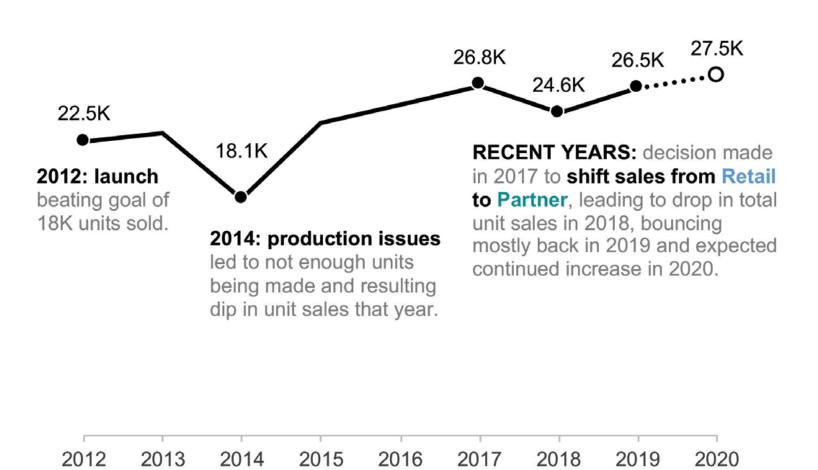
PROJECTED



#### verbal with the (data) visual, time is just one example of layering into a data graphic comparisons between things

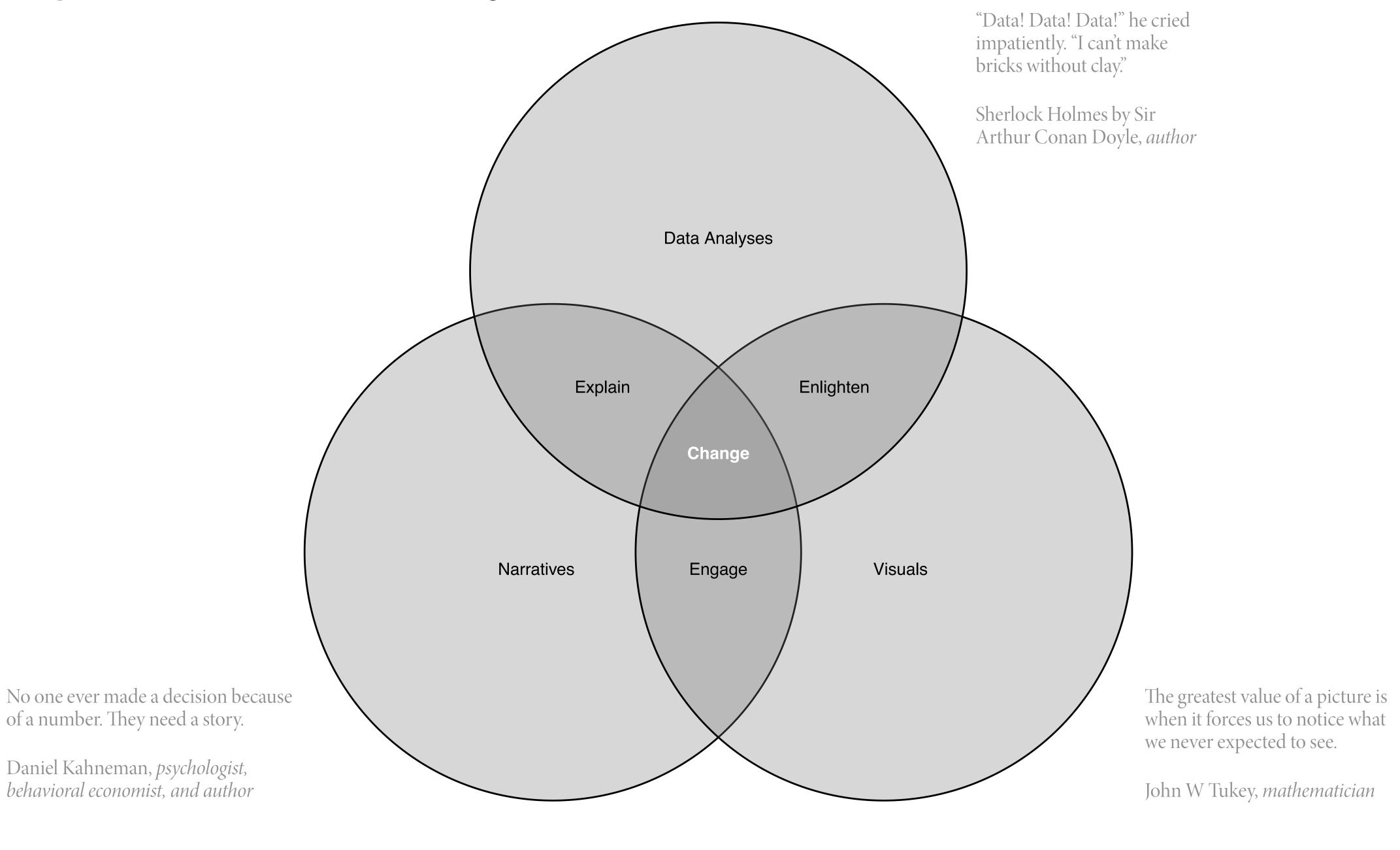


FISCAL YEAR



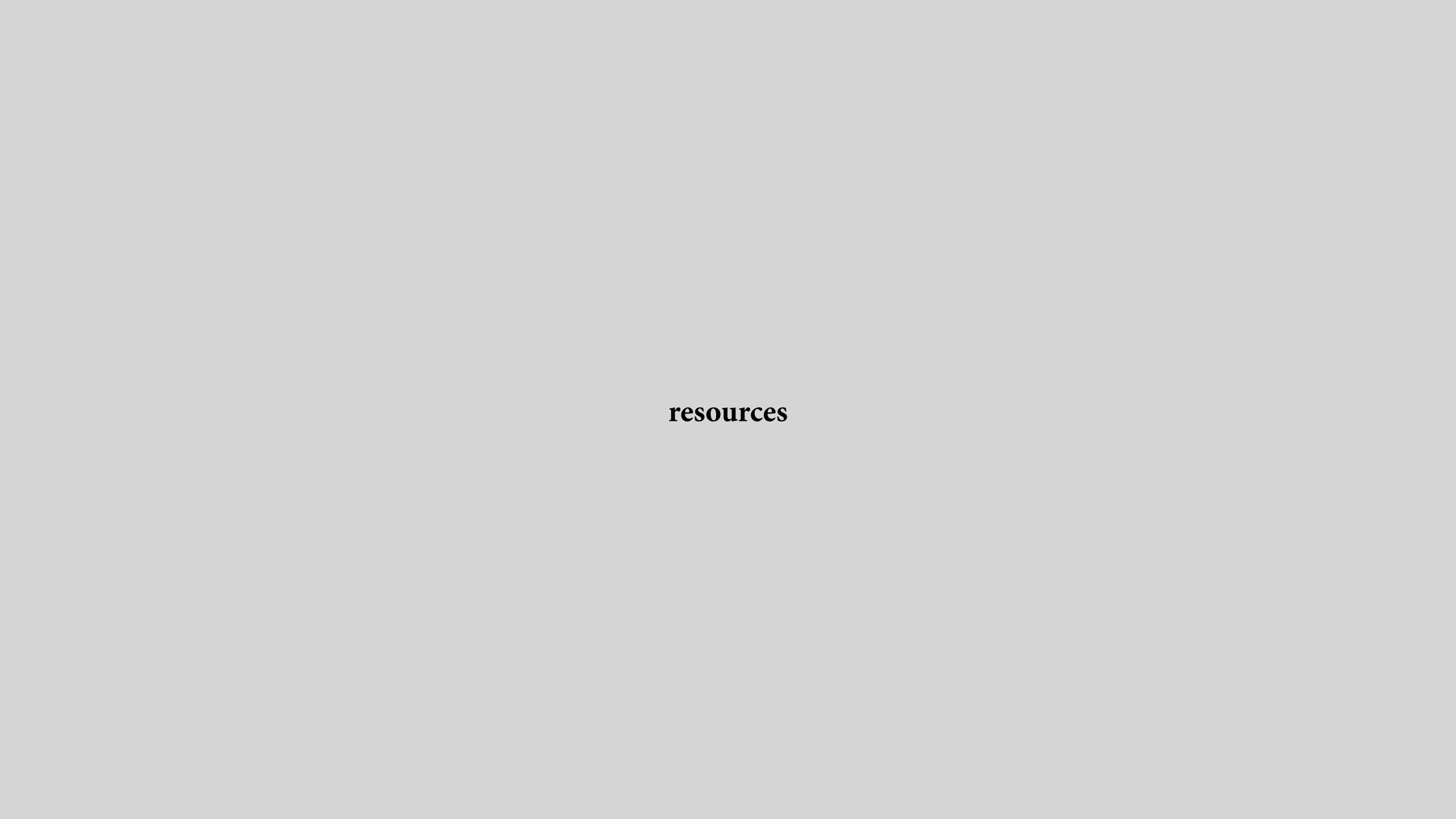
**PROJECTED** 

#### storytelling with data, from where we began



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scott.spencer@columbia.edu



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——. "Smarter Presentations and Shorter Meetings." In Seeing with Fresh Eyes: Meaning, Space, Data, Truth, 151–61. Cheshire, Conn.: Graphics Press, 2020.



verbal with the (data) visual, temporal layering of spatial comparisons

example two

## Back-to-school shopping survey results

	% FAVORABLE	
STORE OFFERS	Our store	All stores
The store is well-organized.	40%	38%
Fast and easy checkout.	33%	34%
Friendly and helpful employees.	45%	50%
Good promotions.	45%	65%
I can find what I'm looking for.	46%	55%
I can find the size I need.	39%	49%
A nice atmosphere.	80%	70%
Latest technology for easy shopping.	35%	34%
Lowest sales prices.	40%	60%
A wide selection.	49%	47%
Items I can't find elsewhere.	74%	54%
The latest styles.	65%	55%

Let's **invest** in employee training to **improve** the in-store customer experience

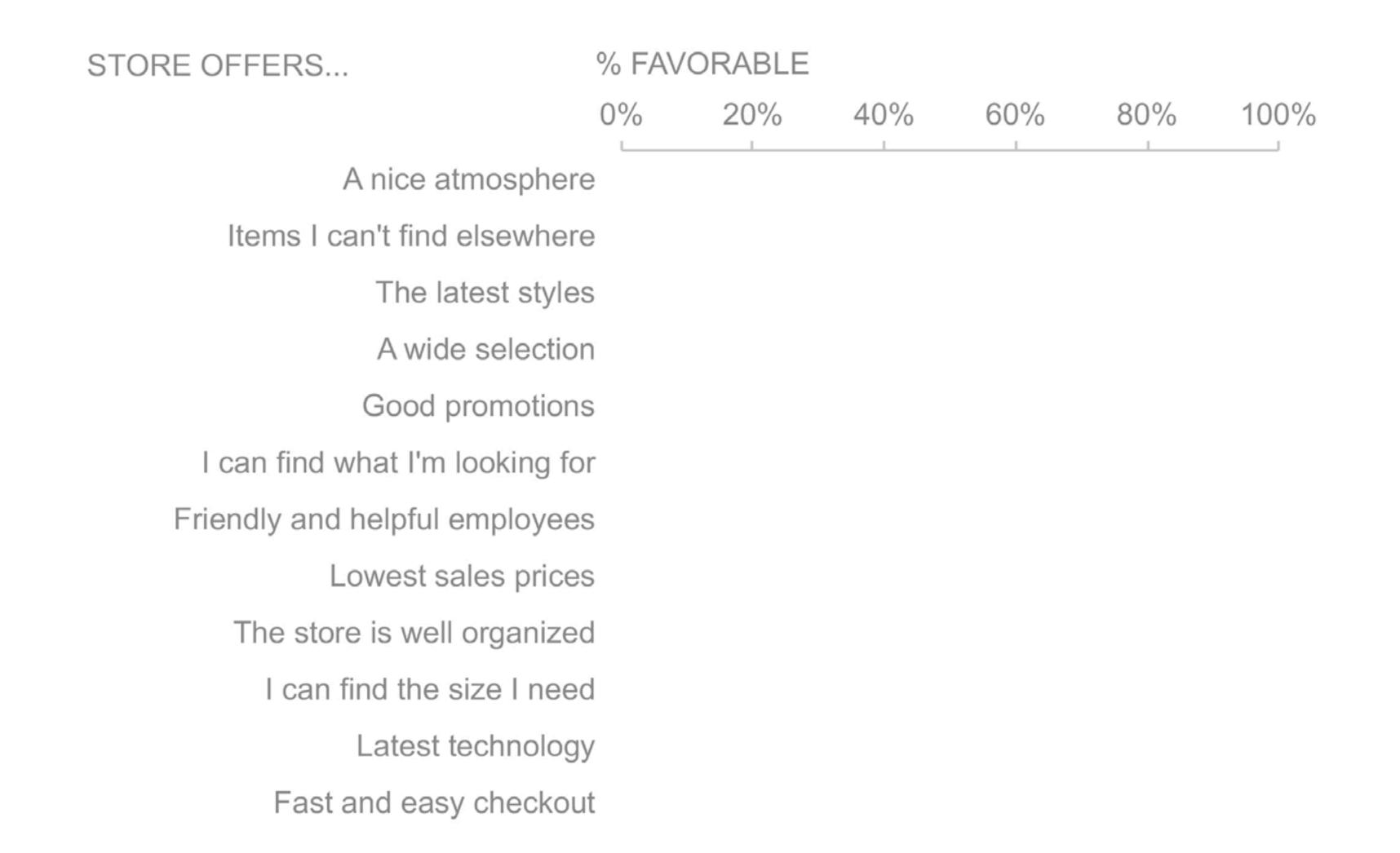
Back-to-school shopping accounts for

3000

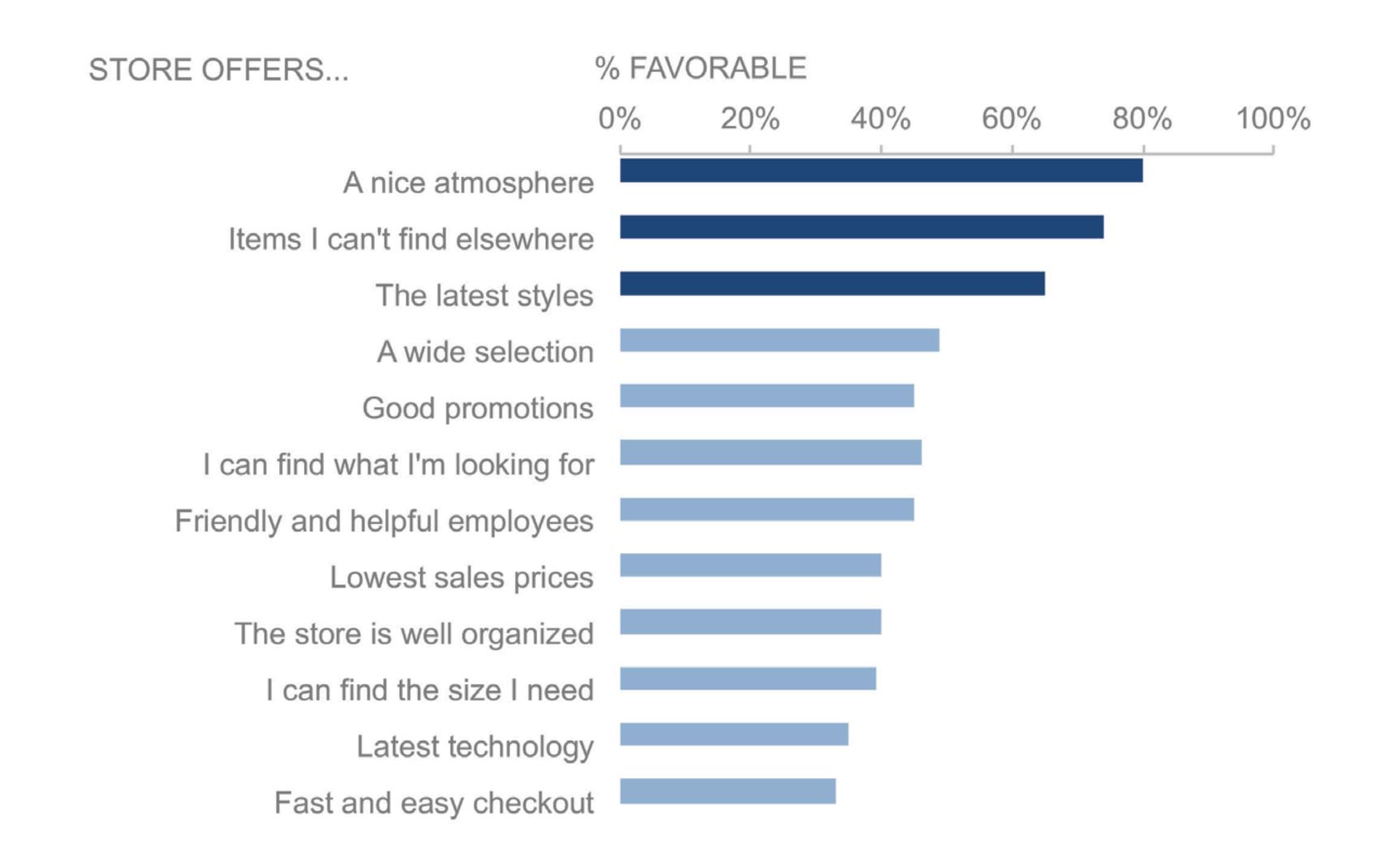
of our annual revenue. Because of this, it is a huge driver of our overall annual success.

# What we'll cover today

- Discuss what we've learned from our survey analysis<sup>1</sup> and
- 2 Suggest specific recommendations on changes to make for the upcoming back-to-school shopping season to improve customer satisfaction and increase sales.







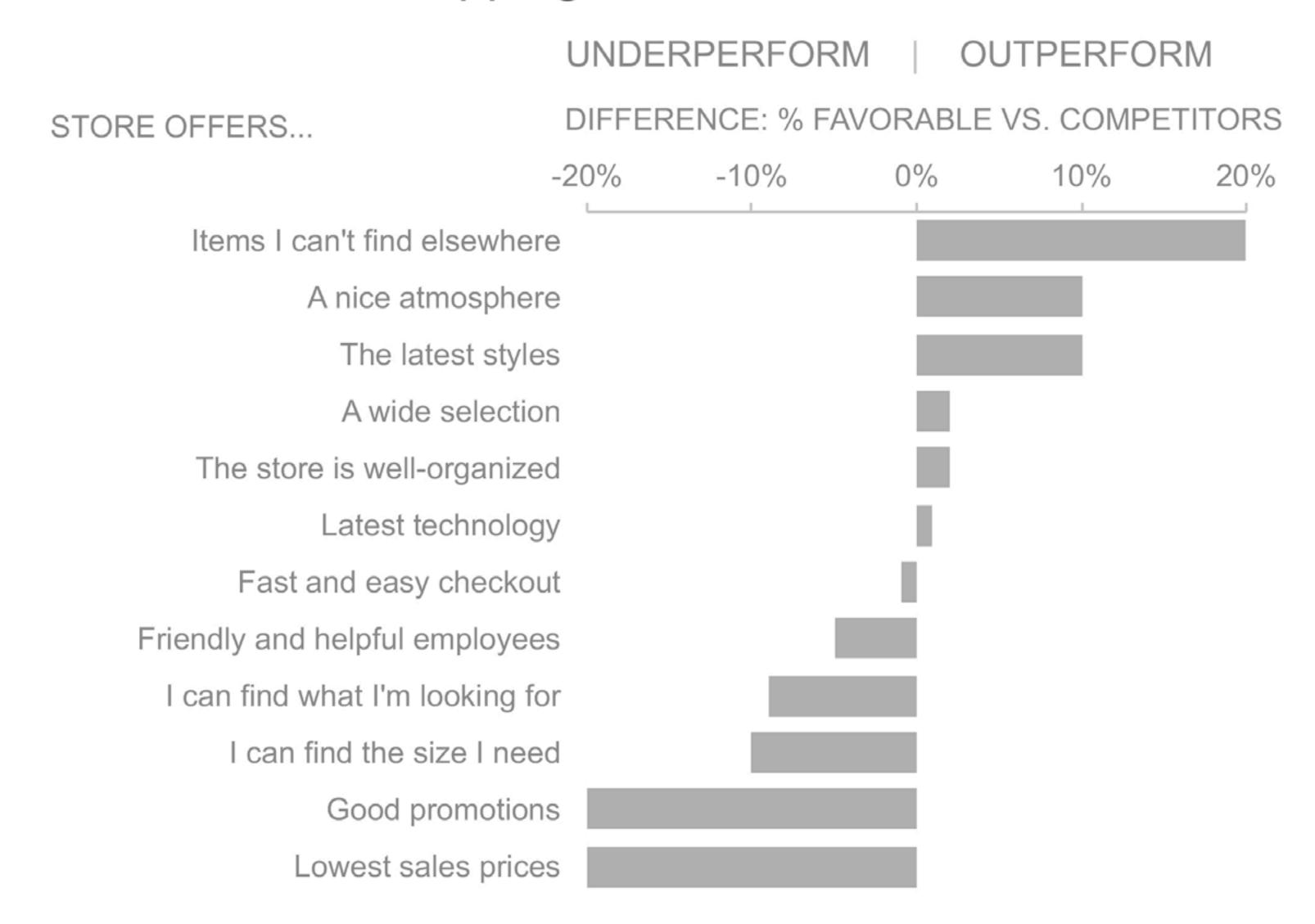


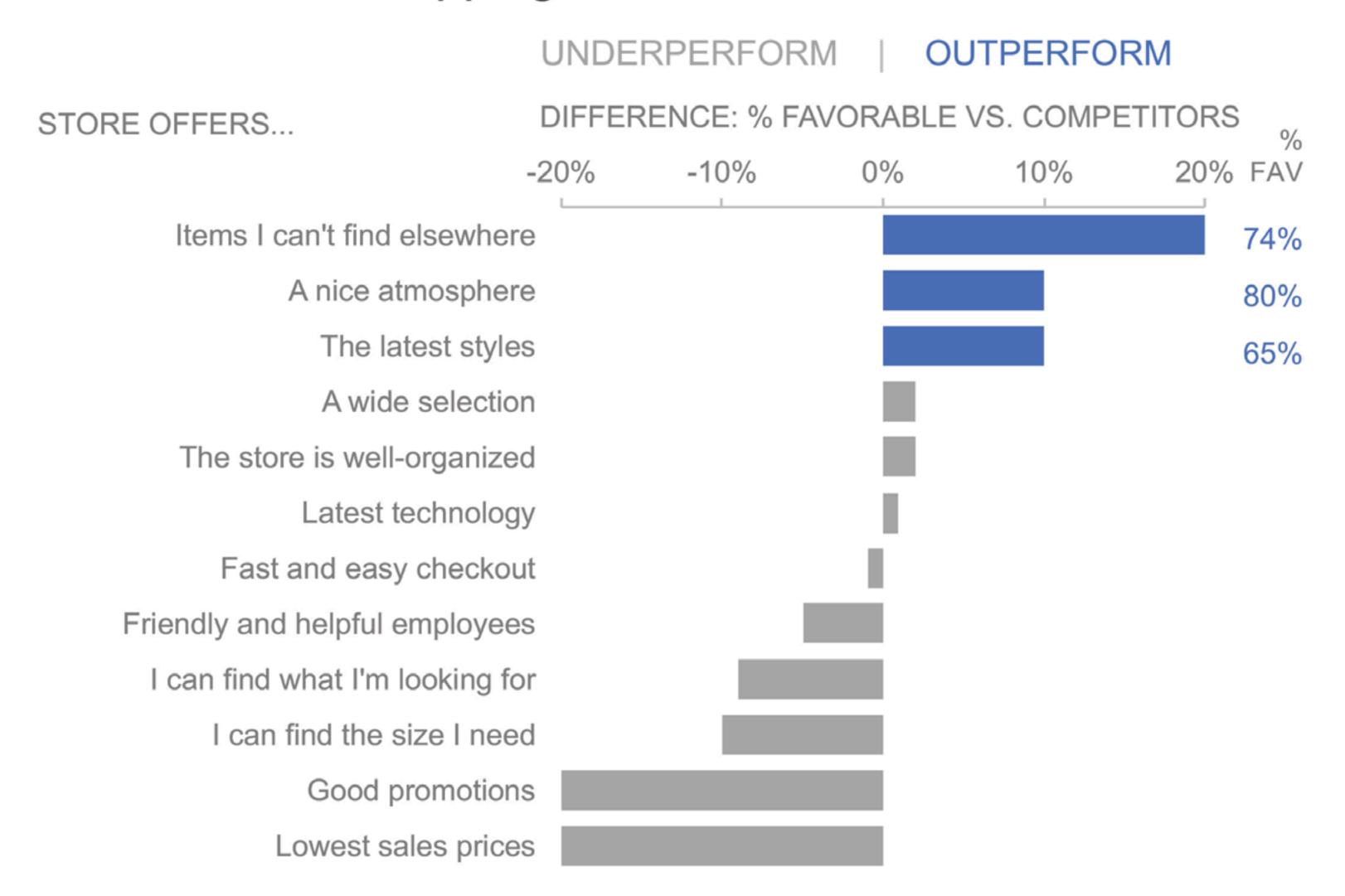




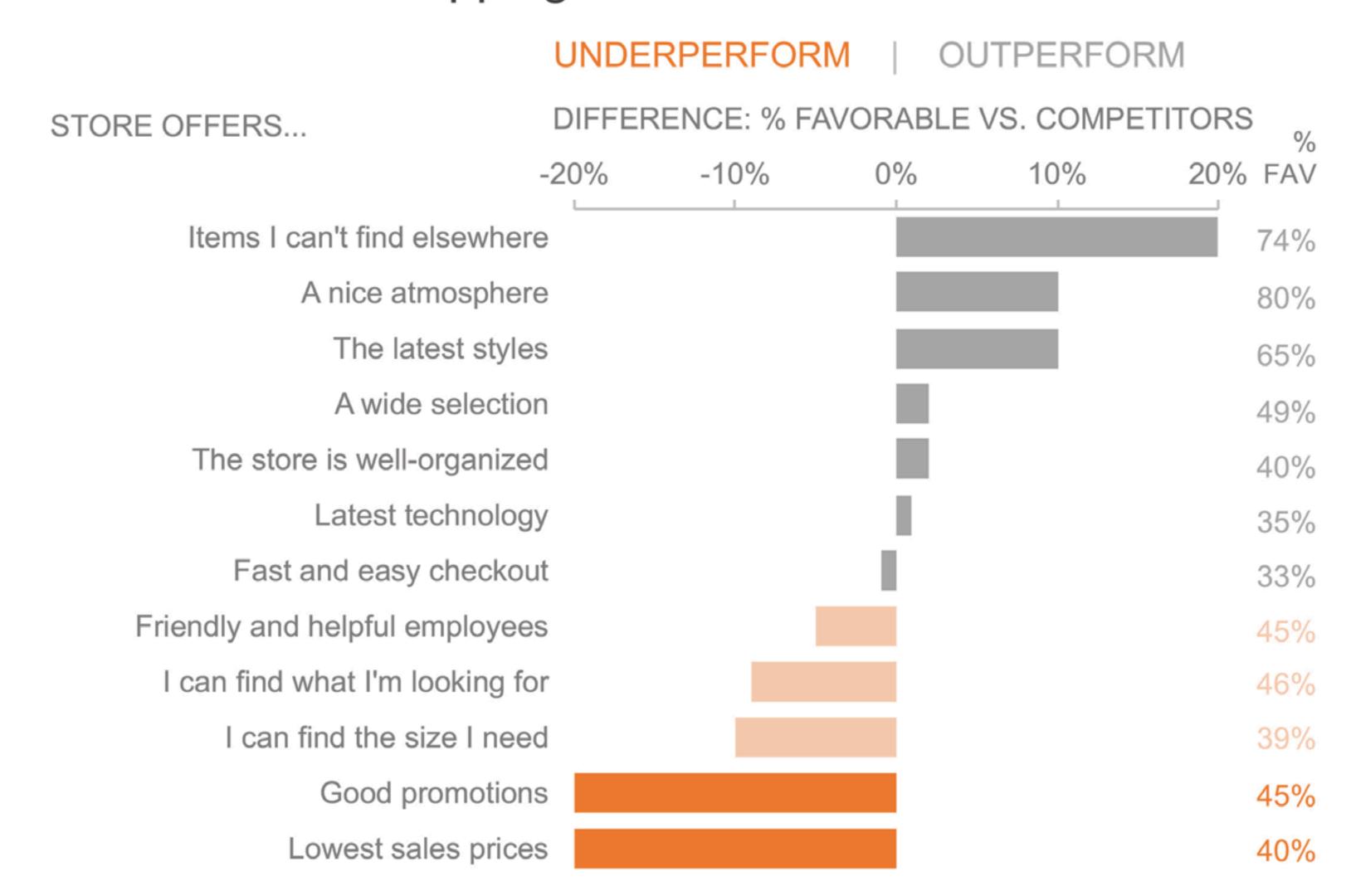


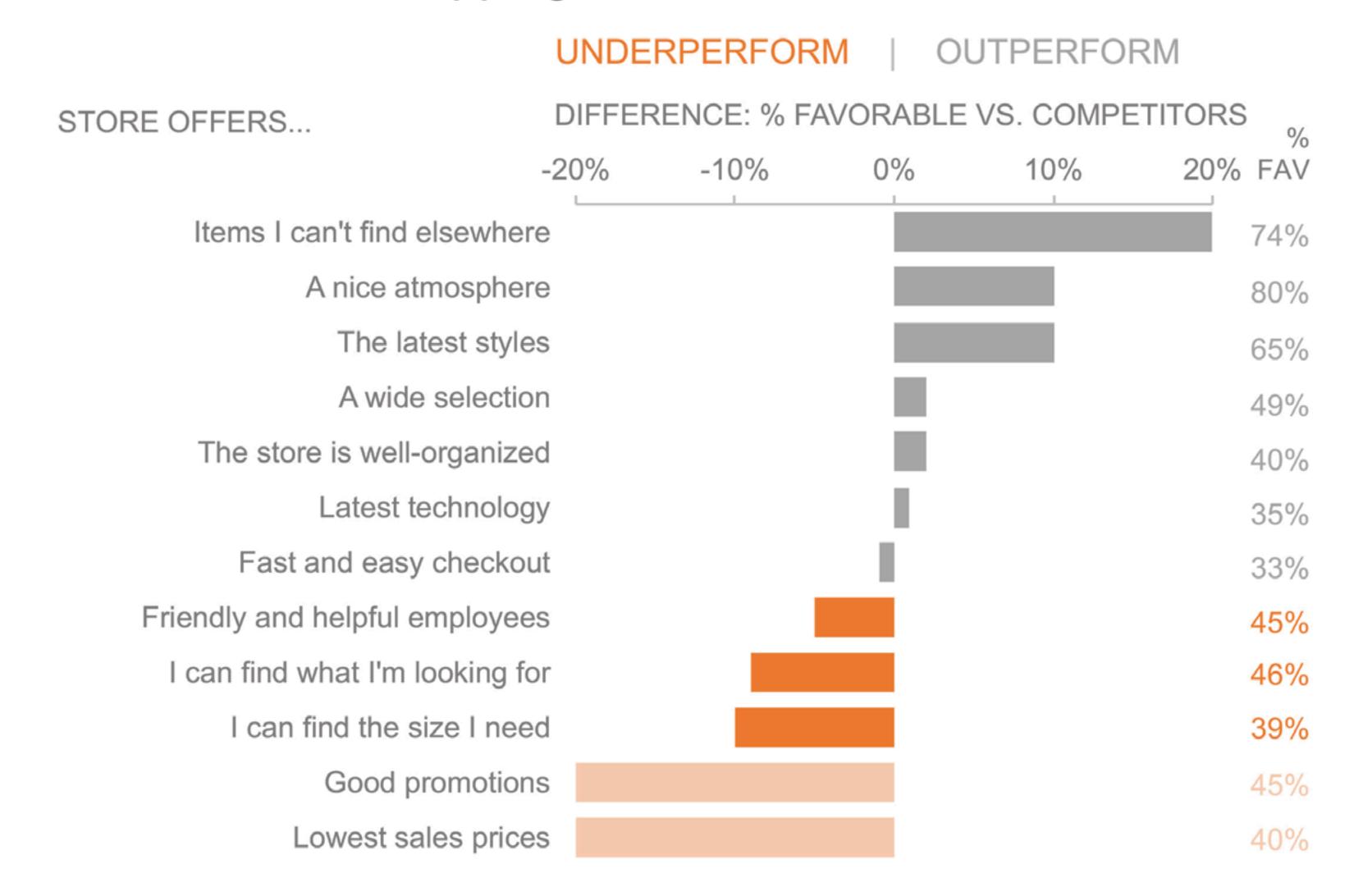












Let's **invest** in employee training to **improve** the in-store customer experience